

## **BROILER MARKET NEWS REPORT**

ISSN 1522-0567

WEDNESDAY JANUARY 23, 2008 VOL. 55 NO. 10

U.S. Department of Agriculture

**Agricultural Marketing Service** 

**Poultry Programs** 

Market News Branch & Analysis

### **NATIONAL BROILER MARKET AT-A-GLANCE**



Trade sentiment was steady to about steady, but at times weak in the West. Retail and food service demand was slow to moderate at best with severe winter weather in the Midwest affecting interest. Supplies of all sizes were at least adequate for trade needs. Floor stocks were balanced to long. In the parts structure, movement was mostly fair to moderate for midweek trading. Breast items were in balance to well cleared, and dark meat was adequate to available. Wings were mixed with larger cuts more available, and smaller sizes often tight. In production areas, live supplies were moderate at mixed, but mostly desirable weights. The Composite Weighted Average price for 01/21/08 was 73.82 compared to 78.73 a week earlier, and 71.60 a year ago.

**GEORGIA FOB DOCK PRICES** The Georgia f.o.b. dock quoted price on broilers/fryers for next week's trading advanced 25 cents to **77.50** based on full truck load lots of ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds. This compares to 72.00 cents last year on January 24, 2007.

Georgia f.o.b. dock quoted prices on ice-packed parts for next week's trading:

	DOCK PRICE
ITEM	(CENTS PER POUND)
LINE RUN TENDER	S 160.50
BREASTS - B/S	132.00
<b>BREASTS - WHOLE</b>	78.50
THIGH MEAT - B/S	118.50
LEG QUARTERS	42.00
WINGS	117.50

This information is supplied by the Georgia Department of Agriculture's Poultry Market News Service.

<u>SOUTHERN REGION</u> Trade sentiment was steady to about steady. Demand was fair to moderate with limited retail ads, but slightly better for fast food promotions. Supplies of all sizes were more than sufficient to handle trade needs. In the parts structure, movement was fair to moderate for midweek trading. Wings were balanced to well cleared and moving satisfactorily. Breast items were adequate to barely adequate, and dark meat was about adequate to available. In production areas, live supplies were moderate at mixed, but mostly desirable weights.

NORTHEAST REGION Trucklot buying activity on ready-to-cook whole broiler/fryers was generally no better than fair for midweek activity. Offerings of all sizes were more than sufficient for current needs. Retail and distributive was light. The market tone was about steady. In the parts complex, bone-in breasts were in good balance to well cleared. The balance of items was about adequate to adequate for immediate needs.

<u>MIDWEST REGION</u> The trade sentiment on whole broilers was steady to about steady. Additional offers on Wogs available for the light buyer's interest. Retail and distributive demand generally slow to instances moderate. Floor stocks adequate to fully adequate as most receivers reduce incoming shipments. Sizes desirable. Supplies of boneless skinless breasts adequate to closely balanced, small wings tight with large wings adequate to fully adequate, dark meat items adequate. Trade sentiment was steady to fully steady on small wings, balance of parts items generally steady.

<u>WESTERN REGION</u> The market tone was about steady. Offerings were adequate on small sizes and ample on heavies. Most buyers were cautious when securing product for next week. Retailer demand was mixed with best additional interest noted where features were in progress. Floor stocks were adequate overall. Market tone was generally steady on parts.

## BROILER -TYPE EGGS SET IN 19 SELECTED STATES UP 4 PERCENT

Commercial hatcheries in the 19-State weekly program set 217 million eggs in incubators during the week ending January 19, 2008. This was up 4 percent from the eggs set the corresponding week a year earlier. Average hatchability for chicks hatched during the week was 83 percent. Average hatchability is calculated by dividing chicks hatched during the week by eggs set three weeks earlier.

## BROILER CHICKS PLACED UP 4 PERCENT

Broiler growers in the 19-State weekly program placed 180 million chicks for meat production during the week ending January 19, 2008. Placements were up 4 percent from the comparable week a year earlier. Cumulative placements from December 30, 2007 through January 19, 2008 were 538 million, up 4 percent from the same period a year earlier.

# BROILER-TYPE EGGS SET AND BROILER CHICKS PLACED TOTAL 19 SELECTED STATES

WEEK ENDING 01/19/08 2008 2007 PREVIOUS YEAR EGGS SET 217,393 208,591 +04 CHICKS PLACED 179,768 172,806 +04 Source: NASS, USDA

WEEKLY FRYERS AVAILABLE FOR MARKETING Based on the preliminary chick placements, the number of fryers available for marketing during the week ending 01-Mar-08 is estimated at 165.3 million head. This compares to 164.7 million head the previous week and to 161.8 million head the same week a year ago, when the slaughter was 162.0 million head and the composite weighted average price was 80.01 cents per pound.

#### SOUTHERN STATES BROILER/FRYER PARTS

F.O.B. DOCK OR EQUIVALENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

	POUNDS			WTD
<u>ITEM</u>	(000)	RANGE	<b>MAJORITY</b>	<u>AVG</u>
BREAST - B/S	598	116.00-192.00	<del></del>	125.27
TENDERLOINS		TOO FEW TO REPORT		
BREAST - LINE RUN		TOO FEW TO REPORT		
FRONT HALVES		TOO FEW TO REPORT		
LEGS	176	52.00-65.00	55-58	56.15
LEG QUARTERS (BULK)	440	36.00-42.00	38-39	38.75
LEG QUARTERS (4/10)	925	38.00-45.00	40-41	40.41
WINGS (WHOLE)	305	110.00-122.00	114-118	116.69
WINGS (CUT)	120	127.00-129.00	-	128.36
DRUMSTICKS		TOO FEW TO REPORT		
THIGHS		TOO FEW TO REPORT		
B/S THIGHS	117	108.00-119.00	-	110.58

WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS TRADING FOR F.O.B. DOCK

 RANGE
 TODAY'S AVERAGE
 5-DAY AVERAGE

 46.50 - 53.00
 49.38
 49.88

The index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

NORTHEAST BROILER/FRYER PARTS - Trucklot buying interest was noted as fair to mostly moderate for midweek trading. Offerings of bone-in breasts were in close balance to well cleared; tenders, wings and boneless skinless breasts were about adequate to adequate with fairly good movement. Leg items were generally sufficient for current needs with drums and thighs noted as in the best balance. Movement through retail and distributive channels was fair. The market tone was fully steady to firm for bone-in breast; steady to fully steady for the balance of items.

ICE PACKED BROILER/FRYER PARTS, DELIVERED TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES, CENTS PER POUND.

	<b>CURRENT NEG</b>	WTD	
<u>ITEM</u>	TRADING*	<u>AVG</u>	VOL/LBS
BREAST - B/S	135	128.02	435,392
TENDERLOINS	115-120	115.11	100,300
BREAST - WITH RIBS	73-74	80.07	68,160
BREAST - LINE RUN	73	74.10	70,200
LEGS	60-61	57.34	254,114
LEG QUARTERS (BULK)	41-42	42.35	151,000
DRUMSTICKS	52-53	60.10	38,480
THIGHS	55-56	60.76	63,560
B/S THIGHS	117-118	118.26	31,800
WINGS (WHOLE)	120-121	123.24	120,840
BACKS AND NECKS (STRIPPED)	10-12	11.11	27,480
LIVERS (5 POUND TUBS)	35-40	37.82	7,720
GIZZARDS (HEARTS)	50-55	47.86	19,080

INCLUDES NY CITY METRO. AREA, NORTHERN NJ, MA, CT, RI, & PA (NORTHEAST OF HARRISBURG). \* TODAY'S NEG. SALES AS OF 11:30 A.M. \*\* WEIGHTED AVERAGE PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPED, OR TO BE SHIPPED AS OF 1:30 P.M.

A \/C

								<u>AVG</u>
	ESTI	<u>MATED</u>	AC'	<u>TUAL</u>	AVG	<u>WTS</u>	<u>ACTUAL</u>	WTS
	(1,000)		(1,000)				(1,000)	
	01/23	01/22	01/21	01/18	01/21	01/18	01/16	01/14
Alabama	4,209	4,219	3,096	4,130	5.25	5.39	3,860	5.51
Arkansas	5,345	5,316	4,986	5,427	5.44	5.28	5,193	5.44
Delmarva	2,242	2,228	1,092	2,614	6.22	5.65	2,252	5.87
KY-LA-TN	2,426	2,462	1,916	2,321	5.09	5.12	2,413	5.12
Mississippi	3,138	2,658	927	3,188	4.60	5.58	3,072	5.72
North Carolina	2,914	2,884	1,959	3,518	7.01	6.76	2,802	7.06
Texas	2,541	2,526	2,369	2,293	5.50	5.36	2,305	5.43
Total	22,815	22,293	16,345	23,491	5.57	5.59	21,897	5.71
Mon-Wed	61,366	(A)					66,149	(A)

(A) Weekly cumulative for states listed above.

Broiler-fryer slaughter under federal inspection for 23-Jan-08 is estimated to be 34,134,000 head up 3.88 percent from a week ago and up 8.66 percent from a year ago.

(Last week 32,859,000, last year 31,413,000)

### SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED POULTRY, DLVRD TO RETAILERS

	<u>RANGE</u>
FRESH FRYERS	94-100
ROASTERS 4# & UP	109-118
HENS UNDER 5#	
HENS OVER 5#	67-78
DUCKS	
RABBITS-WHOLE	
RABBITS-CUT UP	

# SAN FRANCISCO PROCESSED POULTRY DLVRD TO RESTAURANTS AND INSTITUTIONS

	RANGE
ICE PACK	126
DRY PACK	112
ICE PACK	130
DRY PACK	110
ICE PACK	109
DRY PACK	105
	204-207
	DRY PACK ICE PACK DRY PACK ICE PACK

ESTIMATED U.S. LIVE POULTRY SLAUGHTER	MAJOR WHOLESALE MARKETS-MEXICO CITY
UNDER FEDERAL INSPECTION FOR WEEK ENDING 19-Jan-08  CURRENT WEEK PREVIOUS WEEK	Cents per pound for the week ending January 18, 2008
01/19/08 (1) 01/12/08	
Class Thousand head	Whole Legs Necks, Backs Livers
Broiler/fryer 172,244(2) 175,526	Chickens Breasts W/Thighs & Wings Gizzards Hens
Light hens 1,657 1,572 Heavy hens 1,433 1,552	RAYON
Total 175,334 178,650	Low 62.31 161.99 74.77 16.61 4.15 62.31
(1)ESTIMATED	High 73.10 170.30 83.07 20.77 8.31 62.31
2)The estimated number of broiler-fryers available for slaughter the	Mostly 62.31 166.15 78.92 16.61 8.31 62.31
week ending 19-Jan-08 is 167.1 million head compared to 152.2	CANLILIANI
million head slaughtered the same week last year. The estimated	SAN JUAN Low 62.31 157.84 74.77 16.61 8.31 66.46
U.S. slaughter this week is 172.6 million head or 5.5 million more than estimated available. For the week of 26-Jan-08 the estimated	High 71.86 170.30 87.23 20.77 12.46 66.46
available is 167.6 million head.	Mostly 62.31 161.99 78.92 18.69 8.31 66.46
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WEEKLY COLD STORAGE HOLDINGS-SELECTED STGE CENTERS	NEW SAN JUAN
(INCL GOVT STOCKS) (IN THOUSANDS)  PROCESSED TURKEY  PROCESSED POULTRY	Low 63.55 161.99 83.07 16.61 8.31 66.46 High 73.52 170.30 91.38 20.77 12.46 66.46
LBS LBS	Mostly 63.55 166.15 83.07 16.61 8.31 66.46
AM 01/21/08 62,966 85,435	
AM 01/01/08 43,384 81,194	BECERRA
CHG 19,582 4,241 PCT CHG 45 5	Low 64.38 166.15 78.92 16.61 8.31 70.61
	High 74.77 178.61 91.38 24.92 12.46 70.61 Mostly 64.38 174.45 87.23 20.77 12.46 70.61
COLD STORAGE MOVEMENT (IN THOUSANDS)	1000tty 04.30 174.43 07.23 20.77 12.40 70.01
PROCESSED TURKEYS PROCESSED POULTRY 01/21/08 01/14/08 01/22/07 01/21/08 01/14/08 01/22/07	
PACIFIC	
<b>COAST</b> 3,011 2.922 1,668 8,155 8,039 9,156	<b>DELMARVA</b> Movement of ready-to-cook whole birds was fair to
LOS	usually moderate for midweek business. Offerings were
<b>ANGELES</b> 123 128 183 1,551 1,567 2,519	adequate to readily available for current trade needs. Live
CENTRAL MISCELLANEOUS POULTRY RTC HENS	supplies were moderate; weights were mixed, but reported as
READY-TO-COOK PRICES NEGOTIATED FOR DELIVERY TO	mostly desirable. Processing schedules were moderate to
FIRST RECEIVERS,U.S.GRADE A AND PLANT GRADE, 5LBSAND UP, FOR WEEK OF JANUARY 21, 2008	moderately heavy. Less than trucklot asking prices were unchanged at 73 to 87 cents. Trade sentiment was about
RANGE	steady. In the parts complex, breast items were sufficient to
HENS ICE PACKED(12 PER BOX) 73-81	tight. Wings were balanced to well cleared. Most dark meat cuts
VACUUM PACKED(6-9 PER BOX) 71-94	were generally adequate.
HACKETTSTOWN POULTRY SALES FOR 01/22/08	BRANDED
AI PAPERS REQUIRED TO SELL ALL OUT OF STATE POULTRY	U.S. GRADE A
LOW HIGH AVG LOW HIGH AVG	
HEAVY FOWL lb. 1.00 1.20 1.11 HEAVY FOWL ea	- WEIGHTED AVERAGE (A)
LIGHT FOWL lb 1.45 - LIGHT FOWL ea	- NO. OF BOXES (A)
MIXED FOWL lb MIXED FOWL ea BANTAMS lb BANTAMS ea	- (A) Not reported to avoid disclosing individual exerctions
BROILERS lb BROILERS ea	<ul> <li>(A) Not reported to avoid disclosing individual operations.</li> </ul>
ROASTERS lb ROASTERS ea	-
FRYERS lb FRYERS ea	-
CHICKS lb CHICKS ea	USDA, AMS, POULTRY PROGRAMS,
PULLETS lb PULLETS ea BUNNIES lb BUNNIES ea 2.00	POULTRY MARKET NEWS & ANALYSIS BRANCH OFFICES
ROOSTERS lb 1.70 - ROOSTERS ea. 3.00 7.00	Washington, DC Voice (202)720-6911 Michael Sheats
GEESE lb GEESE ea	- Fax (202)720-2403 (Chief)
TURKEYS lb TURKEYS ea	Atlanta, GA Voice (404)562-5850 vacant
DUCKS lb DUCKS ea	- Fax (404)562-5875 - Jackson, MS Voice (601)965-4662 Gary Brown
RABBITS lb. 1.50 2.00 1.74 RABBITS ea 2.00 PIGEONS lb PIGEONS ea. 3.00 4.75	- Fax (601)359-1175 (Southern States
GUINEA FOWL lb GUINEA FOWL ea	- Area Supervisor)
DUCKLINGS lb DUCKLINGS ea	Des Moines, IA Voice (515)284-4471 Mary L. Adkins
GUINEA KEETS ea CALL DUCKS ea	- Fax (515)284-4468 (Officer-InCharge)
SILKIES ea GOSLINGS ea	Recorded (515)284-4545 Long Beach, CA Voice (562)388-7337 Nettie Andry
GUINEA PIGS ea TURKEY POULTS ea CHUKARS ea	Long Beach, CA Voice (562)388-7337 Nettie Andry Fax (562)432-8295
TOTAL COOPS 131	Recorded (213)534-1335
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